

Holiday

Ticker	Company Name	Type of Release	Reporting Date	Time Period	Sales		SSS	
					This Year	% Change	This Year	Last Year
Specialty Retail/Department Stores/Brands/Wholesalers/Online								
AEO	American Eagle Outfitters, Inc.	Preannouncement	1/9/2023	Q4	-	-	-	-
ANF	Abercrombie & Fitch Co. Class A	Guidance update	1/9/2023	Q4/FY2022	-	-	-	-
BOOT	Boot Barn Holdings, Inc.	Preannouncement	1/6/2023	Q3	-	-	-	-
BBW	BuildABear Workshop, Inc.	Guidance update	1/9/2023	FY2022	-	-	-	-
CHS	Chico's FAS, Inc.	Holiday/Guidance update	1/9/2023	Holiday/Q4	-	4.9%	5.3%	31.5%
CTRN	Citi Trends, Inc.	Holiday/Guidance update	1/9/2023	Holiday/Q4	171.9	(16.1%)	17.5%	14.8%
DLA	Delta Apparel, Inc.	Preannouncement	1/5/2023	Q1	-	-	-	-
DXLG	Destination XL Group, Inc.	Holiday/Guidance update	1/9/2023	Holiday/Q4	111.7	4.8%	7.5%	-
DLTH	Duluth Holdings, Inc. Class B	Holiday	1/9/2023	Holiday	198.2	(11.6%)	-	-
EXPR	Express, Inc.	Reaffirms Guidance	1/9/2023	FY2022	-	-	-	-
JILL	JJill, Inc.	Reaffirms Guidance	1/9/2023	Q4/FY2022	-	-	-	-
LULU	Lululemon Athletica Inc	Guidance update	1/9/2023	Q4	-	-	-	-
M	Macy's Inc	Preannouncement	1/6/2023	Q4	-	-	-	-
JWN	Nordstrom, Inc.	Holiday/Guidance update	1/19/2023	Holiday/FY2022	-	(3.5%)	-	-
TLYS	Tilly's, Inc. Class A	Holiday/Guidance update	1/9/2023	Holiday/Q4	150.9	(12.9%)	-14.4%	14.1%
URBN	Urban Outfitters, Inc.	Holiday	1/9/2023	Holiday	-	2.3%	2.0%	-
VSCO	Victoria's Secret & Company	Guidance update	1/11/2023	Q4	-	-	-	-
ZUMZ	Zumiez Inc.	Holiday/Guidance update	1/9/2023	Holiday/Q4	-	(22.2%)	(23.9%)	6.0%
	Average							
	Median							
Footwear								
CAL	Caleres, Inc.	Reaffirms Guidance	1/9/2023	FY2022	-	-	-	-
CROX	Crocs, Inc.	Preannouncement	1/10/2023	FY2022	-	-	-	-
GCO	Genesco Inc.	Holiday/Guidance update	1/9/2023	Holiday/Q4	-	-	3.0%	-
WWW	Wolverine World Wide, Inc.	Preannouncement	1/9/2023	FY2022	-	-	-	-
	Average							
	Median							
Discounters/Value/Sporting Goods/General Merchandise/Other								
ARHS	Arhaus, Inc. Class A	Guidance update	1/9/2023	Q4/FY2022	-	-	-	-
BBBY	Bed Bath & Beyond Inc.	Preannouncement	1/5/2023	Q3	-	-	-	-
FIVE	Five Below, Inc.	Holiday/Guidance update	1/9/2023	Holiday/Q4	1,003.7	11.2%	0.9%	7.7%
OSW	OneSpaWorld Holdings Ltd.	Preannouncement	1/9/2023	Q4/FY2022	-	-	-	-
	Average							
	Median							

Source: FactSet
Gains (Losses) capped at 100%.
Projected growth based on consensus.

Fourth Quarter

Ticker	Company Name	Sales (\$m)					SSS					EPS							
		Previous Guidance	Previous Consensus	Current Guidance	Current Consensus	Est. % Change	Projected Growth*	Previous Guidance	Previous Consensus	Current Guidance	Current Consensus	Est. Change	Last Year	Previous Guidance	Previous Consensus	Current Guidance	Current Consensus	Est. % Change	Projected Growth*
Specialty Retail/Department Stores/Brands/Who																			
AEO	American Eagle Outfitters, Inc.	-	1,460.1	4QTD brand rev -3%	1,475.2	1.0%	(2.2%)	-	(7.1%)	-	(5.7%)	140 bps	15.0%	-	\$0.26	-	\$0.29	11.5%	(17.1%)
ANF	Abercrombie & Fitch Co. Class A	Down in range of 2%-4%	1,142.2	Up in range of 1%-2%	1,168.9	2.3%	0.6%	-	(2.6%)	-	1.6%	420 bps	3.7%	-	\$0.70	-	\$0.82	17.1%	(28.1%)
BOOT	Boot Barn Holdings, Inc.	502.0 to 514.0	510.3	514.6	514.1	0.7%	5.8%	-5.0% to -3.0%	(4.1%)	-3.6%	(3.8%)	30 bps	54.2%	\$1.71 to \$1.83	\$1.76	\$1.74	\$1.76	0.0%	(21.1%)
BBW	BuildABear Workshop, Inc.	-	137.5	-	137.5	0.0%	5.8%	-	-	-	-	-	-	-	\$1.12	-	\$1.12	0.0%	(24.3%)
CHS	Chico's FAS, Inc.	535.0 to 555.0	547.0	505.0 to 515.0	512.0	(6.4%)	3.2%	-	10.8%	low-MSD%	4.2%	(660 bps)	29.2%	\$0.07 to \$0.10	\$0.09	-\$0.02 to \$0.00	\$0.00	(100.0%)	(100.0%)
CTRN	Citi Trends, Inc.	-	210.6	-	208.8	(0.9%)	(13.4%)	-	(13.7%)	-	(14.7%)	(100 bps)	(6.2%)	-	\$0.76	\$0.78 to \$0.86	\$0.81	6.6%	(30.2%)
DLA	Delta Apparel, Inc.	-	110.8	106.0	106.0	(4.3%)	(4.3%)	-	-	-	-	-	-	-	(\$0.23)	-	(\$0.54)	(100.0%)	(100.0%)
DXLG	Destination XL Group, Inc.	-	139.7	-	139.7	0.0%	4.6%	-	6.7%	-	6.7%	0 bps	41.5%	-	\$0.10	-	\$0.10	0.0%	(28.6%)
DLTH	Duluth Holdings, Inc. Class B	-	247.9	-	244.3	(1.5%)	(9.8%)	-	-	-	-	-	-	-	\$0.22	-	\$0.22	0.0%	(58.5%)
EXPR	Express, Inc.	-	536.7	-	536.7	0.0%	(9.8%)	-	(2.0%)	-	(2.0%)	0 bps	43.0%	-	(\$0.72)	-	(\$0.72)	0.0%	(100.0%)
JILL	J.Jill, Inc.	140.8 to 145.2	143.1	140.8 to 145.2	143.1	0.0%	(1.4%)	-	1.5%	-	1.5%	0 bps	19.7%	-	(\$0.10)	-	(\$0.10)	0.0%	(100.0%)
LULU	Lululemon Athletica Inc	2,605.0 to 2,655.0	2,673.8	2,660.0 to 2,700.0	2,695.8	0.8%	26.6%	-	22.3%	-	23.7%	140 bps	22.0%	\$4.20 to \$4.30	\$4.29	\$4.22 to \$4.27	\$4.26	(0.7%)	26.4%
M	Macy's Inc	8,160.0 to 8,400.0	8,300.7	"low-end to mid point"	8,241.3	(0.7%)	(4.9%)	-	(3.4%)	-	(3.9%)	(50 bps)	27.8%	\$1.47 to \$1.67	\$1.61	\$1.47 to \$1.67	\$1.59	(1.2%)	(35.1%)
JWN	Nordstrom, Inc.	-	4,410.7	-	4,335.9	(1.7%)	(3.3%)	-	(0.7%)	-	(2.4%)	(160 bps)	23.5%	-	\$1.18	-	\$0.76	(35.6%)	(38.2%)
TLYS	Tilly's, Inc. Class A	183.0 to 188.0	184.1	178.0 to 180.0	179.0	(2.8%)	(12.5%)	-	(12.9%)	-	(14.1%)	(130 bps)	12.5%	\$0.02 to \$0.06	\$0.03	-\$0.04 to -\$0.01	(\$0.03)	(100.0%)	(100.0%)
URBN	Urban Outfitters, Inc.	-	1,358.4	-	1,363.6	0.4%	2.4%	-	1.6%	-	2.4%	80 bps	14.0%	-	\$0.37	-	\$0.38	2.7%	(7.3%)
VSCO	Victoria's Secret & Company	-HSD range	2,011.4	-HSD range	2,007.1	(0.2%)	(7.7%)	-	(8.8%)	-	(9.4%)	(60 bps)	1.0%	\$2.00 to \$2.45	\$2.31	\$2.05 to \$2.25	\$2.24	(3.0%)	(17.0%)
ZUMZ	Zumiez Inc.	258.0 to 265.0	267.8	Slightly above high end	267.8	0.0%	(22.8%)	-	(20.5%)	mid to high end	(20.5%)	0 bps	5.0%	\$0.36 to \$0.51	\$0.49	\$0.36 to \$0.51	\$0.49	0.0%	(71.2%)
	Average					(0.7%)	(2.4%)					(23 bps)						(16.8%)	(47.2%)
	Median					0.0%	(2.8%)					0 bps						0.0%	(32.6%)
Footwear																			
CAL	Caleres, Inc.	-	670.7	-	670.7	(0.0%)	(1.3%)	-	(3.5%)	-	(3.5%)	0 bps	15.2%	-	\$0.48	-	\$0.48	0.0%	(47.3%)
CROX	Crocs, Inc.	-	909.0	+~60%	939.1	3.3%	60.1%	-	-	-	-	-	-	-	\$2.08	-	\$2.25	8.2%	4.7%
GCO	Genesco Inc.	-	731.1	Higher end of guide	727.4	(0.5%)	(0.0%)	-	-	-	-	-	10.0%	-	\$3.17	low end of range	\$3.02	(4.7%)	(13.2%)
WWW	Wolverine World Wide, Inc.	650.0 to 675.0	657.8	665	663.6	0.9%	4.4%	-	-	-	-	-	-	-\$0.15 to -\$0.05	(\$0.11)	low end of range	(\$0.15)	(36.4%)	(100.0%)
	Average					0.9%	19.6%					0 bps						(4.7%)	(13.2%)
	Median					(0.0%)	(0.0%)					0 bps						(4.7%)	(13.2%)
Discounters/Value/Sporting Goods/General Merc																			
ARHS	Arhaus, Inc. Class A	300.0 to 320.0	320.9	351.0 to 356.0	353.8	10.2%	48.5%	24.0% to 32.0%	30.7%	45.5% to 50.5%	40.7%	1,000 bps	40.5%	-	\$0.16	-	\$0.20	25.0%	42.9%
BBBY	Bed Bath & Beyond Inc.	-	1,609.3	1,259.00	1,406.9	(12.6%)	(31.4%)	-	(19.3%)	-	-	-	(12.0%)	-	(\$1.24)	-	(\$2.15)	(73.4%)	(100.0%)
FIVE	Five Below, Inc.	1,085.0 to 1,110.0	1,104.8	1,085.0 to 1,110.0	1,105.8	0.1%	11.0%	-1.0% to 1.0%	0.9%	-1.0% to 1.0%	0.9%	(10 bps)	3.4%	\$2.93 to \$3.09	\$3.05	\$2.93 to \$3.09	\$3.06	0.3%	22.9%
OSW	OneSpaWorld Holdings Ltd.	-	155.0	162.7 to 167.7	160.2	3.4%	87.1%	-	-	-	-	-	-	-	\$0.09	-	\$0.10	11.1%	100.0%
	Average					0.3%	28.8%					495 bps						(9.2%)	16.4%
	Median					1.7%	29.7%					495 bps						5.7%	32.9%

Source: FactSet
Gains (Losses) capped at 100%.
Projected growth based on consensus.

Ticker	Company Name	Sales						SSS					EPS					
		Previous Guidance	Previous Consensus	Current Guidance	Current Consensus	Est. % Change	Projected Growth*	Previous Guidance	Previous Consensus	Current Guidance	Current Consensus	Est. Change	Previous Guidance	Previous Consensus	Current Guidance	Current Consensus	Est. % Change	Projected Growth*
Specialty Retail/Department Stores/Brands/Whol																		
AEO	American Eagle Outfitters, Inc.	5,800.0	4,943.3	5,800.0	4,958.6	0.3%	(1.0%)	-	(7.6%)	-	(7.3%)	40 bps	-	\$0.86	-	\$0.89	3.5%	(59.4%)
ANF	Abercrombie & Fitch Co. Class A	Down in range of 2%-3%	3,636.0	Down ~1%	3,670.2	0.9%	(1.1%)	-	(1.4%)	-	(0.1%)	130 bps	-	\$0.15	-	\$0.25	66.7%	(94.3%)
BOOT	Boot Barn Holdings, Inc.	1,650.0 to 1,670.0	1,659.2	1,650.0 to 1,670.0	1,664.5	0.3%	11.8%	-1.0% to 0.5%	(0.0%)	-1.0% to 0.5%	(0.0%)	0 bps	\$5.70 to \$5.90	\$5.71	\$5.70 to \$5.90	\$5.72	0.2%	(7.1%)
BBW	BuildABear Workshop, Inc.	455.0 to 465.0	460.4	460.0 to 465.0	460.4	(0.0%)	11.9%	-	-	-	-	0 bps	\$2.88	\$2.88	\$2.88	0.0%	(1.7%)	
CHS	Chico's FAS, Inc.	2,153.0 to 2,173.0	2,165.0	2,153.0 to 2,173.0	2,130.0	(1.6%)	17.7%	-	21.0%	-	19.2%	(180 bps)	\$0.89 to \$0.92	\$0.91	\$0.89 to \$0.92	\$0.83	(8.8%)	100.0%
CTRN	Citi Trends, Inc.	860.0 to 880.0	796.2	860.0 to 880.0	794.3	(0.2%)	(19.9%)	-	(21.7%)	-	(22.0%)	(30 bps)	\$2.25 to \$2.75	\$1.36	\$3.80 to \$3.88	\$1.19	(12.5%)	(82.8%)
DLA	Delta Apparel, Inc.	-	515.2	-	483.2	(6.2%)	(0.3%)	-	-	-	-	-	\$1.72	-	(\$0.35)	(100.0%)	(100.0%)	
DXLG	Destination XL Group, Inc.	535.0 to 545.0	541.6	540.0 to 545.0	541.6	0.0%	7.2%	-	9.1%	-	9.1%	0 bps	\$0.78	-	\$0.78	0.0%	(3.7%)	
DLTH	Duluth Holdings, Inc. Class B	650.0 to 680.0	655.8	650.0 to 680.0	655.8	0.0%	(6.1%)	-	-	-	-	\$0.05 to \$0.20	\$0.06	\$0.05 to \$0.20	\$0.06	0.0%	(93.3%)	
EXPR	Express, Inc.	-	1,886.5	-	1,886.5	0.0%	0.9%	8.0% to 10.0%	4.3%	8.0% to 10.0%	4.3%	0 bps	-\$1.22 to -\$1.18	(\$1.23)	-\$1.22 to -\$1.18	(\$1.23)	0.0%	(100.0%)
JILL	J.Jill, Inc.	608.6 to 614.5	610.7	608.6 to 614.5	610.7	0.0%	4.4%	-	5.5%	-	5.5%	0 bps	\$2.92	-	\$2.92	0.0%	37.1%	
LULU	Lululemon Athletica Inc	7,944.0 to 7,994.0	8,009.1	7,944.0 to 7,994.0	8,030.7	0.3%	28.4%	-	24.2%	-	24.9%	80 bps	\$9.87 to \$9.97	\$9.96	\$9.87 to \$9.97	\$9.92	(0.4%)	27.3%
M	Macy's Inc	24,300.0 to 24,600.0	24,481.2	24,300.0 to 24,600.0	24,424.3	(0.2%)	(0.1%)	1.1% to 1.4%	0.4%	1.1% to 1.4%	0.2%	(20 bps)	\$4.07 to \$4.27	\$4.20	\$4.07 to \$4.27	\$4.18	(0.5%)	(21.3%)
JWN	Nordstrom, Inc.	15,528.5 to 15,824.2	15,591.6	low end of range	15,496.0	(0.6%)	4.8%	-	6.4%	-	4.1%	(230 bps)	\$2.30 to \$2.60	\$2.14	\$1.50 to \$1.70	\$1.76	(17.8%)	17.3%
TLYS	Tilly's, Inc. Class A	-	676.0	-	-	-	-	-	(14.3%)	-	(14.6%)	(30 bps)	\$0.35	-	\$0.29	(17.1%)	(85.9%)	
URBN	Urban Outfitters, Inc.	-	4,768.0	-	4,774.5	0.1%	5.0%	-	4.1%	-	4.3%	20 bps	\$1.73	-	\$1.74	0.6%	(44.2%)	
VSCO	Victoria's Secret & Company	6,310.1 to 6,377.9	6,332.5	6,310.1 to 6,377.9	6,328.6	(0.1%)	(6.7%)	-	(9.1%)	-	(9.2%)	(20 bps)	\$4.50 to \$4.95	\$4.77	\$4.50 to \$4.95	\$4.70	(1.5%)	(34.5%)
ZUMZ	Zumiez Inc.	959.0 to 970.8	946.1	959.0 to 970.8	946.1	0.0%	(20.1%)	-	(19.4%)	-	(19.4%)	0 bps	\$1.30 to \$1.55	\$0.99	\$1.30 to \$1.55	\$0.99	0.0%	(79.6%)
	Average					(0.4%)	2.1%					(16 bps)					(4.9%)	(34.8%)
	Median					0.0%	0.9%					0 bps					0.0%	(39.4%)
Footwear																		
CAL	Caleres, Inc.	2,888.7 to 2,944.3	2,951.9	2,888.7 to 2,944.3	2,952.0	0.0%	6.3%	-	(2.8%)	-	(2.8%)	0 bps	\$4.30 to \$4.40	\$4.35	\$4.30 to \$4.40	\$4.35	0.0%	1.4%
CROX	Crocs, Inc.	3,455.0 to 3,520.0	3,516.3	~3,539.0	3,549.0	0.9%	53.4%	-	-	-	-	-	\$9.95 to \$10.30	\$10.34	\$9.95 to \$10.30	\$10.52	1.7%	26.4%
GCO	Genesco Inc.	2,446.3 to 2,470.5	2,391.1	2,446.3 to 2,470.5	2,387.6	(0.1%)	(1.4%)	-	-	-	-	-	\$5.50 to \$5.90	\$5.69	\$5.50 to \$5.90	\$5.55	(2.5%)	(27.2%)
WWW	Wolverine World Wide, Inc.	2,670.0 to 2,695.0	2,678.6	2,685.0	2,683.6	0.2%	11.1%	-	-	-	-	-	\$1.41 to \$1.51	\$1.46	low end of range	\$1.43	(2.1%)	(31.6%)
	Average					0.3%	19.4%					0 bps					(0.2%)	0.2%
	Median					0.0%	6.3%					0 bps					0.0%	1.4%
Discounters/Value/Sporting Goods/General Merc																		
ARHS	Arhaus, Inc. Class A	1,173.0 to 1,193.0	1,188.3	1,223.0 to 1,228.0	1,221.5	2.8%	53.3%	43.0% to 48.0%	47.0%	43.0% to 48.0%	51.4%	440 bps	-	\$0.84	-	\$0.88	4.8%	25.7%
BBBY	Bed Bath & Beyond Inc.	-	5,913.5	-	5,566.7	(5.9%)	(29.2%)	-	(22.9%)	-	(27.7%)	(480 bps)	-	(\$9.08)	-	(\$11.63)	(28.1%)	(100.0%)
FIVE	Five Below, Inc.	3,038.0 to 3,063.0	3,058.1	3,038.0 to 3,063.0	3,059.2	0.0%	7.4%	-3.0% to -2.0%	(2.3%)	-3.0% to -2.0%	(2.3%)	0 bps	\$4.55 to \$4.71	\$4.67	\$4.55 to \$4.71	\$4.68	0.2%	(5.5%)
OSW	OneSpaWorld Holdings Ltd.	-	532.3	540.0 to 545.0	537.5	1.0%	273.2%	-	-	-	-	-	\$0.24	-	\$0.25	4.2%	100.0%	
	Average					(0.5%)	76.2%					(13 bps)					(4.7%)	5.1%
	Median					0.5%	30.3%					0 bps					2.2%	10.1%

Source: FactSet
Gains (Losses) capped at 100%.
Projected growth based on consensus.